

The Dell Group, Inc.

Creative Solutions for your compliance burdens

Resume for:

Peter M. Dell
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Mentor, OH 44061-1390
(440) 266-0403

CAREER EXPERIENCE

2002 – Present Lead Experts, Mentor, OH
Founder and President

Created a non-profit Lead-based Paint Abatement training institute, offering Ohio Department of Health approved licensing courses in all six disciplines. EPA certified RRP training manager.

1988 - Present The Dell Group, Inc., aka Creative Solutions, Mentor, OH
Founder and President

Formed a full-service consulting, training, and publishing firm specializing in safety, industrial hygiene, environmental compliance issues, OSHA, EPA, EMS audits and consulting.

1991 - Present Environmental Response Systems, Mentor, OH
Director of Faculty/President

Retained by owner to manage all aspects of this EPA and State Certified training institute specializing in hazardous materials. Purchased firm in 1993.

1988 - 1989 Howsafe! Corporation, Solon, OH
Safety Consultant and Trainer

Safety and compliance consulting firm providing services to Manufacturers, Warehouse/distributors and Institutions. Developed and serviced new markets. Personally reviewed 3500 Material Safety Data Sheets for a major electric power utility, to determine accuracy of chemical hazard information and regulatory sufficiency.

1987 - 1988 General Information Services, Columbia, SC
Business Operations Manager

In-house corporate consultant in areas of recruiting, training, technical data, management development, product design and integration of newly acquired companies.

1978 - 1987 Armfelt and Associates, Inc., Chesterland, OH
Vice President

Provider of loss control engineering services, risk management assessments, facility audits, and property valuations for property and casualty insurance carriers. As Vice President, was in charge of recruiting, field personnel, management, product development, and training department, continuing education of staff, and marketing of services. Company sold to General Information Services, see above.

1976 - 1977 S & S, Inc.
Equipment Sales Specialist

Sales of automated packaging systems and equipment.

1974 - 1975 Burroughs Corp.
Machine Products Specialist

Sales and service of banking and related financial equipment.

1973 - 1974 Victoreen Instruments
Chemical/Electronic Lab Technician

R&D Lab Technician - metal oxide resistors.

EDUCATION AND TRAINING

Advanced Mold Inspection and Remediation Training – Environmental Solutions Association, St. Louis, MO - 2004

Authorized OSHA General Industry Outreach Trainer - OSHA training Institute, Des Plaines, IL – 1999, and 2003 - Authorized to conduct 10 and 30 hour training courses.

Radiation Safety for Industrial, Analytical, Baggage, and Cabinet Machines – Radiation Safety Academy, Gaithersburg, MD. – 2003

Radiation Safety for HazMat Responders – Radiation Safety Academy, Gaithersburg, MD. - 2002

Certified Environmental Trainer (CET) - National Environmental Training Association, Scottsdale, AZ - 1995 - Specialty Areas: Occupational Safety and Health; Management and Transportation of Hazardous Materials.

Certified Hazardous Material Manager (CHMM) - Institute of Hazardous Material Management, Rockville, Maryland – 1993

OSHA 501 and 503 refresher Trainer Courses for General Industry, OSHA Training Institute

Licensed Ohio Lead Risk Assessor - Ohio Department of Health - 1995 to December 2015

Permit-Required Confined-Space Entry and Rescue - University of Findlay, Ohio - 1993 - Refreshers 1994 to present

DOT Hazardous Material Transportation Regulations - University of Findlay, Ohio - 1993 - Refreshers 1995, 1997, 1999

DOT/IATA/IMDG Hazardous Material Transportation 24 hr class – R.L. Enterprises - Cleveland, Ohio – 2009

Lead Hazard Abatement for Contractors - Completion of EPA model Curriculum and Certification. University of Cincinnati, Ohio - 1992 - Refreshers 1993 to present

Lead Inspector and Risk Assessor - University of Maryland at Baltimore - 1994 - Refreshers 1996 to December 2015

OSHA 40-hour Hazardous Waste Operations and Emergency Response
Completion of certification requirements - University of Findlay, Ohio - 1991 - Refreshers 1992 to present

ISO 14001 Lead Auditor (ANSI/RAB/EARA), The University of Findlay

ISO 14001 Documentation and Implementation, The University of Findlay

Asbestos Hazard Abatement Specialist - Completion of Ohio Board of Health and Federal EPA certified four-day course for supervisors and contractors. Environmental Response Systems, Cleveland, Ohio - 1991 - Refreshers 1992 to 2000

Associate in Loss Control Management, with Academic Excellence Award, Insurance Institute of America, Malvern, PA - 1989

Relevant Insurance Institute Coursework, Courses completed for I.I.A. Loss Control Management Degree:

A.L.C.M. 74 - Principles of Accident Prevention

A.L.C.M. 75 - Property Protection

A.L.C.M. 76 - Industrial and Environmental Hygiene

C.P.C.U. 1 - Principles of Risk Management

C.P.C.U. 3 - Commercial Property Risk Management

C.P.C.U. 4 - Commercial Liability Risk Management

C.P.C.U. 7 - Principles of Management

C.P.C.U. 8 - Accounting & Finance

Associate in Premium Auditing, with Academic Excellence Award, Insurance Institute of America, Malvern, PA - 1985

MAJOR ACCOMPLISHMENTS

- Graduated from High School as a Junior.
- 1999 Designed Lead Project Designer course which became the first such approved course for licensing by Ohio Department of Health.
- 1998 ANSI/RAB & EARA Approved Trainer for ISO 14001 Lead Auditor Classes.
- Through 2016 has delivered over 28,000 hours of safety, health and environmental training to over 1,200 client employees, ranging from high school drop-outs to architects and PhD. Chemists.
- Ohio Department of Health approved trainer for Lead Abatement (all disciplines) and Asbestos Abatement (Worker and Contractor/Supervisor)
- Named as Director of Faculty and Curriculum - Environmental Response Systems, Cleveland, OH - March 1992 - Purchased that company in September 1993
- Named to University of Cincinnati and University of Findlay faculties for Lead Abatement Courses and ISO 14001 Courses
- Named to Quality Systems Development faculty for ISO 14001
- Recipient of Insurance Institute of America's Academic Excellence Award for one of the four highest scores in the nation for the Premium Auditing Degree Program - 1985
- Received second Academic Excellence Award from Insurance Institute of America for having one of the four highest scores in the nation for the Loss Control Management Degree program - 1989
- Published author in the occupational safety field:

Lab Safety and Hygiene Program (Technical manual): Published by Government Institutes, Rockville, MD, in 1994. Translated into Japanese by publisher in 1999, and marketed extensively in Japan.

Acquisitions magazine (Ohio Commercial and Industrial Real Estate): Environmental Regulations give new meaning to "Caveat Emptor"

Society of American Florists Magazine (National Trade Association for Retail and Wholesale Florists and Growers): Easing Compliance [OSHA and HazCom]

- Held educational seminars on risk management and loss prevention techniques to the insurance industry in eight (8) states.
- Received Certified Insurance Premium Auditor (C.I.P.A.) professional designation through the National Society of Insurance Premium Auditors, one of only two in the state of Ohio - 1985
- Armfelt & Associates, Inc. - elected Corporate Vice President after three (3) years on field staff. The company grew 675% during this period of tenure as Vice President.

AFFILIATIONS

National Environmental Training Association
National Environmental Hazards Association
American Society of Safety Engineers - Consultant Division
Environmental Information Association
Academy of Certified Hazardous Material Managers
Building Environmental Council of Ohio

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